DALLAS FORT WORTH INTERNATIONAL AIRPORT

BUYING PLAN

FORECAST DATES
May 2022 – September 2022

FOR MORE INFORMATION
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Realizing the DFW Vision

On behalf of DFW Airport and our Board of Directors, we are excited to introduce its first ever Airport Buying Plan. The Buying Plan is a forecast of upcoming contract opportunities and resource guide to help suppliers discover contract opportunities and prepare for contract solicitations.

This Buying Plan aligns the Airport's Strategic Plan key result to strengthen DFW's community impact by driving economic vitality. DFW is the second-largest economic driver in the State of Texas and a key community asset for the North Texas region.

At DFW we recognize that suppliers play a critical role in the Airport's ability to ensure timely availability of quality materials, supplies, equipment,

technology, construction, and professional services in support of the Airport's operational and administrative functions as well as its revenue-generating initiatives.

Consolidating contract opportunities in this Buying Plan provides suppliers and the business community time to learn, prepare and plan to bid on upcoming opportunities and allows businesses time to develop partnerships to effectively participate as subcontractors and suppliers. Although this plan is limited to the remaining months within FY2022, an annual, 12-month plan will be released each fall in the future.

DFW is focused on positively impacting customers, employees, and communities. My hope is that this Buying Guide serves as a catalyst for opportunities, resources and growth as business owners look to build business success.

We are charting a new course in Procurement and Materials Management that works collaboratively with suppliers and buyers, promotes transparency, and enhances supplier diversity. Join us in realizing the DFW vision of Travel. Transformed.

Bruce D. Collins

Vice President

Procurement and Materials Management



Buying Plan Guide

What's included in the Buying Plan?

- 5-month forecast of over 70 opportunities to help businesses plan responses
- List of projected contracts for all DFW Airport departments
- Upcoming contract details: Project Description, Contract Type, Estimated Amount, Term, and Advertisement Dates (FY2022 Q3: Apr Jun and FY2022 Q4: Jul Sep)
- Information on how to register to receive notifications of business opportunities and submit bids and proposals electronically
- Resources and opportunities for Doing Business with DFW Airport

Types of Contract Opportunities

| Goods & | Professional | High-Tech | Construction | Concessions |
|----------|--------------|--------------|--------------|-------------|
| Services | Services | Procurements | Services | |
| | | | | |

| Success Factors | Get to Know DFW Airport |
|---|--|
| | Attend DFW Capacity Building Education |
| for Doing Business with DFW Airport | Review Business Diversity & Development Programs |
| | Register in the Bonfire Electronic Solicitation Portal |
| | Review Buying Opportunities |

Disclaimer: The Buying Plan is for planning purposes only. DFW Airport reserves the right to change the schedule and terms based upon DFW Airport. All inquiries regarding opportunities should be directed to Procurement & Materials Management.



Contract Forecast

5-Month Buying Forecast

Definitions: Fiscal Year is October 1, 2021 – September 30, 2022

Quarter designations: Q1: Oct – Dec 2021; Q2: Jan – Mar 2022; Q3: Apr – Jun 2022; Q4: Jul – Sep 2022

| Department | Project Description | Contract Type | Estimated Amount | Estimated Term | Estimated Advertisement (by Quarter for Fiscal Year 2022) |
|--|---|-----------------------|------------------|--|--|
| Audit Services | External Audit Services | Professional Services | \$550,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| Commercial Development | Commercial Development Professional Services | Professional Services | \$5,000,000 | Notice to Proceed plus 3 years | Q4 |
| Communications & Marketing | Retail Marketing Services | Goods & Services | \$1,500,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | Holiday Preparation Services | Goods & Services | \$200,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | News Media Monitoring Services | Goods & Services | \$150,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Pier Enabling (A & C) and Automated Vending | Concessions | NA | 7 to 10 years | Q3 |
| Concessions | Automated Vending | Concessions | NA | 3 to 5 years | Q3 |
| | Food & Beverage/Retail/Services Leases | Concessions | NA | 7 to 10 years | Q4 |
| | Ambassador Uniforms | Goods & Services | \$750,000 | 2 years plus 3 1-year annual renewal options | Q3 |
| | Peakserve Hand Towels and Dispensers | Goods & Services | \$1,000,000 | 2 years plus 3 1-year annual renewal options | Q3 |
| Customer Experience | Pillows and Blankets | Goods & Services | \$70,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Custodial Services: Non-Terminal Buildings | Goods & Services | \$11,400,000 | 3 years plus 2 1-year annual renewal options | Q4 |
| | Custodial Services: Rental Car Center & Facilities | Goods & Services | \$6,450,000 | 3 years plus 2 1-year annual renewal options | Q4 |
| | Skylink MSF Test Track Remediation | Construction Services | \$3,000,000 | N/A | Q3 |
| | CTA Exp - Airfield Ramp Efficiency | Construction Services | \$4,800,000 | N/A | Q3 |
| | Terminal D Parking Garage Lighting Upgrade | Construction Services | \$8,250,000 | N/A | Q3 |
| | CTX Replacement Project | Construction Services | \$89,000,000 | N/A | Q3 |
| | Passenger Boarding Bridge Program #1 | Construction Services | \$20,400,000 | N/A | Q3 |
| | CTA Exp-Utility Corridor | Construction Services | \$75,500,000 | N/A | Q3 |
| | DPS Police Outdoor Range Upgrade | Construction Services | \$7,000,000 | N/A | Q3 |
| Design, Code, & | Skybridge A-B Conveyances | Construction Services | \$12,000,000 | N/A | Q3 |
| Construction | CTA Exp-Term C Garages and Roadways | Construction Services | \$230,000,000 | N/A | Q4 |
| | Rental Car Center - Restroom Renovations Phase II | Construction Services | \$5,200,000 | N/A | Q4 |
| | Install 8-inch Sewer main from N. Remote Parking to N. Control Plaza | Construction Services | \$500,000 | N/A | Q4 |
| | International Parkway Dynamic Messaging and Lighting Enhancements | Construction Services | TBD | N/A | Q4 |
| | Bird Deterrent Systems Along the Skylink Guideway | Construction Services | \$6,000,000 | N/A | Q4 |
| | Runway 17R/35L Rehabilitation | Construction Services | \$241,000,000 | N/A | Q4 |
| Energy, Transportation & Asset Management | Enterprise Conveyance Systems Maintenance Repair Services | Goods & Services | \$20,000,000 | 5 years | Q3 |
| | Enterprise Airport Management System Services | Goods & Services | \$500,000 | 3 years plus 2 1-year annual renewal options | Q3 |
| | Asphalt Crack Sealant Material | Goods & Services | \$40,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | Reflective Glass Beads | Goods & Services | \$1,000,000 | 2 years plus 3 1-year annual renewal options | Q3 |
| | Baggage Handling Parts | Goods & Services | \$2,400,000 | 2 years plus 3 1-year annual renewal options | Q3 |
| | Disposal of Deicing Fluid | Goods & Services | \$270,000 | 3 years plus 2 1-year annual renewal options | Q3 |



| | Airport Roofing – Non-Terminal | Goods & Services | \$2,700,000 | 5 years | Q3 |
|--------------------------|---|------------------------|--------------|--|----|
| | Areas | Goods & Services | \$3,700,000 | 5 years | Q3 |
| | Airport Roofing – Terminal Areas Supply of Natural Gas | Goods & Services | \$1,000,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Traffic Signal Maintenance Services | Goods & Services | \$800,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Vent Hood Cleaning Services | Goods & Services | \$2,200,000 | 3 years | Q4 |
| | Landside Stormwater Pipe Televising and Cleaning | Goods & Services | TBD | 1 year plus 4 1-year annual renewal options | Q4 |
| | Purchase of Vehicles (31 Express/Terminal Link, 13 Employee Parking, 9 Remote Parking Busses) | Goods & Services | \$15,900,000 | One-time | Q4 |
| | Vehicle Graphics | Goods & Services | \$280,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Industrial Electrical Switchgear Maintenance | Goods & Services | \$180,000 | 3 years | Q4 |
| | Fuel Separator Cleaning and Inspection Services | Goods & Services | \$1,630,000 | 3 years | Q4 |
| Environmental Affairs | Emergency Response and Clean-up for Contaminants | Goods & Services | \$1,600,00 | 1 year plus 4 1-year annual renewal options | Q3 |
| | Employee Service Awards | Goods & Services | \$600,000 | 2 years plus 4 1-year annual renewal options | Q3 |
| Human | Pre-Employment Screening | Goods &Services | \$10,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| Resources | Employee Recognition Program | Goods & Services | TBD | 2 years plus 4 1-year annual renewal options | Q4 |
| | Retirement Plan Actuarial | Professional Services | \$140,000 | 3 years plus 2 1-year annual renewal options | Q4 |
| | Comprehensive Wireless Platform | High-Tech Procurement | NA | TBD | Q3 |
| | Automated Taxi System | High-Tech Procurement | \$2,400,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | SentinelOne | High-Tech Procurement | TBD | 1 year plus 4 1-year annual renewal options | Q3 |
| | Crash Phone | High-Tech Procurement | TBD | 1 year plus 4 1-year annual renewal options | Q3 |
| | Desktop Workstations, Laptops, and Installation Services | High-Tech Procurement | \$7,300,000 | 3 years plus 2 1-year annual renewal options | Q3 |
| Information | Penetration Testing | High-Tech Procurements | TBD | TBD | Q3 |
| Technology Services | Firewall Refresh and Network Security Appliance Support | High-Tech Procurement | \$2,575,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| Jei vides | Security Information Event Management | High-Tech Procurement | \$950,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Audio Visual Equipment and Installation Services | High-Tech Procurement | \$3,000,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Pre-Paid Parking Solution | High-Tech Procurement | TBD | TBD | Q4 |
| | Learning Management Software | High-Tech Procurement | \$140,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Emtelle Fiber Equipment and Installation | High-Tech Procurement | \$7,800,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| Innovation | General Innovation Consulting Services | Goods & Services | TBD | 1 year plus 4 1-year annual renewal options | Q3 |
| Legal | Open Records Request Software | High-Tech Procurements | \$30,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| Procurement & | Auctioneer Services | Goods & Services | \$200,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| Materials Management | Promotional Items | Goods & Services | \$1,500,000 | 1 year plus 4-1-year annual renewal options | Q3 |
| Public Safety | Canine Veterinary Services | Professional Services | \$70,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | Fire Hose, Ground Ladder and Nozzle Testing | Goods & Services | \$110,000 | 1 year plus 4 1-year annual renewal options | Q3 |
| | Firefighting Personal Protective Equipment | Goods & Services | \$200,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Gate Services and Security Attendant Services | Goods & Services | \$4,400,000 | 1 year plus 4 1-year annual renewal options | Q4 |
| | Medical Director Services | Professional Services | \$200,000 | 1 year plus 4-1-year annual renewal options | Q4 |
| | Vehicle Mounted Fire Extinguisher Testing and Maintenance Services | Goods & Services | \$50,000 | 1 year plus 4-1-year annual renewal options | Q4 |
| Risk Management | Physical and Vaccination Services | Professional Services | \$50,000 | 1 year plus 4-1-year annual renewal options | Q3 |
| Treasury | Arbitrage Services | Professional Services | \$40,000 | 1 year plus 4-1-year annual renewal options | Q4 |



Business Training Resources

DFW is pleased to offer the following training videos to assist with doing business with the Airport.

Capital Assistance & Bonding Program

Doing Business with DFW Airport

Doing Business with DFW Fact Sheet

Insurance and Bonding Requirements

Joint Venture Agreements

Rolling Owner Controlled Insurance Program

Title VI Awareness (requires Log In)

Business Resource Organizations

DFW Airport Business Diversity and Development

North Central Texas Regional Certification Agency

Women's Business Council - Southwest

Dallas/Fort Worth Minority Supplier Development Council

Greater Dallas Hispanic Chamber of Commerce

Fort Worth Hispanic Chamber of Commerce

Irving Hispanic Chamber of Commerce

US India Chamber of Commerce DFW

US Pan Asian American Chamber of Commerce SW

Dallas Black Chamber of Commerce

Fort Worth Metropolitan Black Chamber of Commerce

Asian American Contractors & Professional Association of Texas

Regional Black Contractors Association

Regional Hispanic Contractors Association

U.S. Department of Transportation - Gulf Region Small Business Transportation Resource Center

