



# Economic & Business Development Committee Meeting

**RHCA . . . the leader in Diversity Inclusion**  
**Networking and building business relationships and opportunities**

**March 21, 2023**

Disclaimer: This webinar is not intended for press purposes. If you are part the press, please disconnect.

**Join us on Social Media #DFWRHCA @DFWRHCA**



# Housekeeping Rules

- Keep yourself muted throughout the meeting
- Please make sure to stay for the whole meeting
- Presentation will be emailed
- Q&A will be after each presentation
- Ask questions in the chat
- Please make sure to keep your camera on, at all times
- If you get logged out, please re-login using the same link

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# Welcome

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# Committee Introductions

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**Register Today and Learn:**

- Blue Print Reading for Commercial Projects
- Construction Project Financing
- Learn to Submit Bids
- Identify Project Opportunities
- Proposal Writing

**Program Schedule**

March 23, 2023, to April 11, 2023

**About the Program**

The RHCA will work with business owners to identify opportunities to submit construction bids for City of Fort Worth projects. This partnership is with the City of Fort Worth - Business Equity Partnership Program.



**RSVP**

 **SCAN ME** 

For more information contact: Jonathon Garcia, [jonathon@regionalhca.org](mailto:jonathon@regionalhca.org), 972-786-0909

English: <https://regionalhca.org/city-of-fort-worth-contractors-capacity-development-program-english-2/>

Spanish: <https://regionalhca.org/city-of-fort-worth-contractors-capacity-development-program-spanish/>



**Regístrate y aprende:**

- Lectura de Planos (BluePrint) para proyectos comerciales
- Finanzas para proyectos de construcción
- A llevar a cabo propuestas (Bids)
- A identificar oportunidades y proyectos
- A escribir propuestas efectivas

**Fechas**

Del 23 de Marzo al 11 de April 11 del 2023

**Acerca del programa**

El RHCA trabajará con los dueños de negocios para identificar oportunidades y presentar ofertas de construcción en proyectos de la Ciudad de Fort Worth. Este es un programa en conjunto con la Ciudad de Fort Worth - Programa de Asociación de Equidad Comercial.



**RSVP**

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Para mas información, contacte a Jonathon Garcia a [jonathon@regionalhca.org](mailto:jonathon@regionalhca.org), 972-786-0909

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RHCA Day of the Construction Worker  
**FREE Fall Protection Training Statewide**  
 Austin | Dallas | El Paso | Houston | Laredo | Rio Grande Valley | Sherman | Tyler



**Friday, April 28, 2023**

**Day of the Construction Worker**  
**FREE Fall Protection Training English & Spanish**

Following the U.S. Department of Labor National Safety Stand-Down 2023 and OSHA Workers Memorial Day

**SPONSORED BY**



**AGENDA**

**7:30 AM - 8:00 AM**  
Registration

**8:00 AM - 10:00 AM**  
Training

**10:00 AM**  
Program  
Certificate Ceremony  
Construction Worker of the Year Award

**NOW ACCEPTING NOMINATIONS!**

**Construction Worker of the Year Award**

Winner will be announced and receive a \$500 prize

**Registration**

**FREE Training English / Spanish**

Fall Protection Training provided by the Susan Harwood Training Grant

**Texas is the #1 state for worker fatalities**  
**Join forces with the RHCA to save lives!**

This material was produced under grant number SH-39140-SH2 from the Occupational Safety and Health Administration, U.S. Department of Labor. It does not necessarily reflect the views or policies of the U.S. Department of Labor, nor does mention of trade names, commercial products, or organizations implied endorsement by the U.S. Government.

RHCA Day of the Construction Worker Event



**El DIA! de la Familia Celebración**

**Food | Giveaways | Exhibitors | Entertainment | Prizes**  
 \*Families will enter the grand prize drawing of a refrigerator\*

**FREE Event for the whole family!**

**Saturday, May 6, 2023 | 9:00 am - 2:30 pm**  
**Dallas College Mountain View Campus Building "S"**  
 4849 W. Illinois Ave., Dallas, Texas 75211

SCAN ME



Event Registration

**Accepting Nominations! Construction Worker of the Year**

**Nominate your worker today!**

Whether it's a family member, friend or co-worker from the construction industry.

**SCAN ME**



**Voting Process:** Voting will be part of a RHCA social media campaign, where family, friends, and acquaintances can vote for Construction Worker of the Year.

Sponsored by



<https://regionalhca.org/day-of-the-construction-worker-2023/>

# GOLF



REGIONAL HISPANIC CONTRACTORS ASSOCIATION

## 19th Annual Golf Classic

May 22, 2023

Indian Creek Golf Club  
1650 W. Frankford Rd.  
Carrollton, Texas 75007

7:00 AM Check-In

8:00 AM Shotgun Start

12:00 PM Awards Luncheon

Tournament Registration  
Click Here



<https://form.jotform.com/223546066396160>

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# LUNA AWARDS

ARCHITECTURE, ENGINEERING, AND CONSTRUCTION

*Statewide Luna Awards*



Austin, Corpus Christi, Dallas/Fort Worth, El Paso, Houston, and San Antonio



*Corpus Christi*  
September 7, 2023



*Houston*  
September 8, 2023



*San Antonio*  
October 5, 2023



*Austin*  
October 6, 2023



*El Paso*  
October 27, 2023



*Dallas/Fort Worth*  
November 10, 2023

<https://form.jotform.com/223546066396160>

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# SAVE THE DATE

## BUILD FORT WORTH EXPO

Opportunities Await at **BUILD F W** 2023

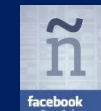
**August 18, 2023**

Will Rogers Memorial Center - Fort Worth, TX



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**REGIONAL  
HISPANIC  
CONTRACTORS  
ASSOCIATION**

**2023 - 2024**  
TEXAS 88TH LEGISLATIVE STRATEGIC AGENDA  
A PUBLIC POLICY PLATFORM

The Regional Hispanic Contractors Association (RHCA) is the largest Hispanic Contractors Association in the United States. We are committed to contributing to the growth and success of our members and partners in the Architectural, Engineering, and Construction (A/E/C) industry. The RHCA encompasses a diverse membership that genuinely shows the face of the Texas business community today.

[www.regionalhca.org](http://www.regionalhca.org) | 972-786-0909

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**2023 - 2024**  
ADVOCACY PLATFORM

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<https://regionalhca.org/committees/legislative-public-policy/>

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# Committee Discussion

## Statewide Initiative

### Legislative:

- 2023 – 2024 Texas 88th Legislative Strategic Agenda A Public Policy Platform... [see online](#)
  - Tracking Bills
    - 88th Legislative Bill Tracker – Comprehensive – Excel... [see online](#)
    - Texas Legislature Online (TLO)... [see online](#)
    - Platform as guide... [see online](#)
    - **Weekly Friday meetings to review bills**
      - **Friday 9:00 am – 9:30 am**
  - Testimony
    - Develop letter template & speaking point

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# Guest Speaker

Billy Breedlove

Vice Chancellor for Facilities Planning and Construction

**Texas Tech University System**

[billy.breedlove@ttu.edu](mailto:billy.breedlove@ttu.edu)

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# Q & A

Join us on Social Media #DFWRHCA @DFWRHCA



# Guest Speaker

Gian Vindel  
Business Equity Project Coordinator  
**City of Fort Worth**  
**Department of Diversity and Inclusion**  
[gian.vindel@fortworthtexas.gov](mailto:gian.vindel@fortworthtexas.gov)

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Business Equity



Civil Rights Enforcement



Municipal Equity

818 Missouri Ave.  
Fort Worth, Texas 76104  
817-392-7525

# BUSINESS EQUITY PROGRAM & ORDINANCE

**PRESENTED BY: GIAN VINDEL**  
**BUSINESS EQUITY PROJECT COORDINATOR**

**BUSINESS EQUITY DIVISION**

TEL: 817-392-2674

FAX: 817-392-7529

EMAIL: [DVIN\\_BEOFFICE@FORTWORTHTEXAS.GOV](mailto:DVIN_BEOFFICE@FORTWORTHTEXAS.GOV)

# BUSINESS EQUITY ORDINANCE No. 25165-10-2021

*Article adopted by Council on Nov. 17, 2020 and amended Oct. 2021 repealed BDE Ordinance 20020-12-2011*

## **Purpose and Application**

- Remedy past underutilization and provide a fair & level playing field for qualified Business Equity Firms & encourage the participation of Business Equity Firms to bid on City contracts
- Promote equal opportunity and the utilization of Business Equity Firms in City's procurement of goods & services
- Applies to all City-funded projects including those projects that are bid but not required by law
- **Does not apply to Cooperative Agreements and Emergency Contracts**  
(Emergency Contracts: any depts must submit notification to DVIN at the same time it seeks legal approval)
- Federal or state-funded projects related to Business Equity Firms participation may take precedence over this Article



# PROGRAM AND ORDINANCE ELEMENTS

## OLD BUSINESS DIVERSITY ENTERPRISE (BDE) ORDINANCE

### Programs [4]

Minority Business Enterprise (MBE), Minority Business Enterprise - African American (MBE- African American) Small Business Enterprise (SBE), and Minority/Women Business Enterprise (M/WBE)

### Goals

- Construction (MBE) 25%
- Professional Services MBE-AA (non-A&E) 15%
- Professional Services SBE (A&E) 15%
- Goods and Services M/WBE 25%

Program threshold > \$50,000

Marketplace - Collin, Dallas, Denton, Johnson, Parker, Tarrant & Wise Counties

### Two Programs

1. **Subcontracting Program**
2. **M/WBE Prime Program**
  - \$100K Professional services
  - \$150K Construction projects

## NEW BUSINESS EQUITY ORDINANCE (Effective January 1, 2021)

### Program [1]

M/WBE (narrowly tailored race-conscious Business Equity Firm Goal)  
Minority- and Women-owned Business Enterprises

**Business Equity Goals (M/WBE) – Annual 25%**

### Disaggregated Business Equity Goals

- 9% Hispanic firms
- 7% African American firms
- 2% Asian firms
- 1% Native American firms
- 7% Caucasian Women-owned firms

Program threshold > \$100,000 an applies to Change Orders & Amendments

Marketplace - Dallas, Denton, Johnson, Parker, Tarrant and Wise Counties

### Certified Business Equity

Primes **can** count their self-performance towards the business equity goal

Any  
Questions ?



# Upcoming Design Projects

## PENDING PROJECTS

WR Coliseum Concourse  
Renovation

WR Escalator

WR Amon Carter Electrical

WR Coliseum Transformers

New Central Library

Fuel Station

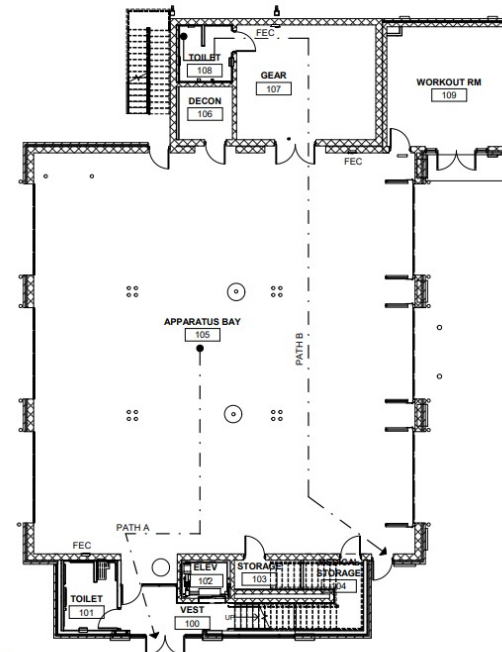
# Library



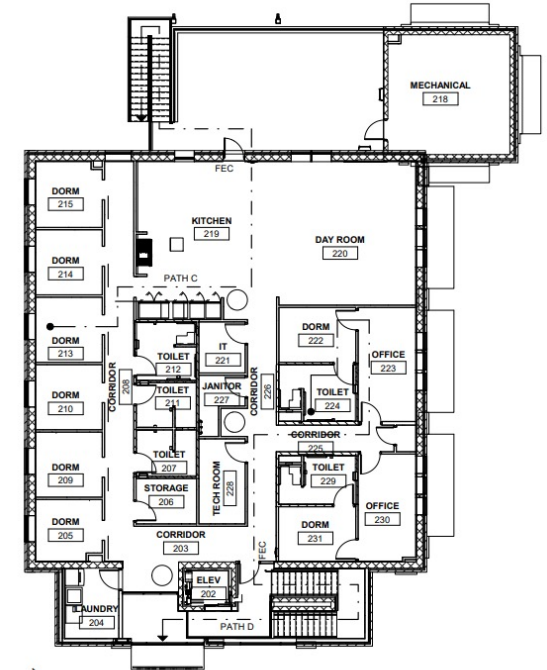
IN DESIGN	ESTIMATED
Far NW Library	\$ 12,260,000
Fire Station 43 - Walsh Ranch (2014 Bond)	\$ 9,675,000

# Fire

DESIGN PENDING	ESTIMATED
Fire Station 16 (2022 Bond)	\$ 10,450,000
Fire Station 43 - Walsh Ranch (2014 Bond)	\$ 6,817,345
Fire Station 26 - Hulen (2018 Bond)	\$ 6,674,500



 LIFE SAFETY FIRST FLOOR PLAN  
1/8" = 1'-0"



 LIFE SAFETY SECOND FLR PLAN  
1/8" = 1'-0"

# Neighborhood Services



IN DESIGN	ANTICIPATED
Southside Community Center - Senior's Relocation & South Wall Repairs	\$ 3,700,000
MLK Replacement (HUB) and Pool with CAA (ARPA) (2022 Bond)	\$23,098,000

# Police



<b>PENDING AWARD</b>	<b>ESTIMATED</b>
200 Texas Street (AE Services)	\$ 30,000,000
Northwest Patrol Division (Design Build)	\$ 18,600,000

# Park & Recreation



## **Consultant Selection Phase**

- Stop Six HUB – Aquatic Center
- 2022 Bond Program



# Park & Recreation



Final Design Phase	
Marine Creek Lake Park Development	2018 Bond Program
Northwest Community Center	2018 Bond Program
Trinity Trails Phase 2	2018 Bond Program
Trinity Park Roads and Parking	2022 Bond Program
Bomber Spur Trail Phase I	2022 Bond Program

# Where else do I find Opportunities?



The City's Purchasing website lists all of coming bid opportunities for projects.

[www.fortworthtexas.gov/purchasing](http://www.fortworthtexas.gov/purchasing)

For long-term projects look for our 12 Month Look Ahead



# BECOME A CITY VENDOR TODAY

[www.fortworthtexas.gov/purchasing](http://www.fortworthtexas.gov/purchasing)



## City of Fort Worth Supplier Information

PeopleSoft Supplier Portal

Log In

Register as a Bidder



Register to obtain a USER ID for an active Supplier



Updating Supplier Information



# Outreach and Listings



- Business Equity sends out bid opportunities based on the scope of work and availability.
- Outreach campaigns sent based out of our six-county marketplace (statewide & national on some campaigns)
- BE Firms based by NAICS codes on their certification profile

# Check your NAICS codes



- Update regularly your NAICS codes through your certification agency as you add/remove work scopes.

## Commodity Codes

file Users **Commodity Codes** Contacts & Owners Comments Certifications Contracts Site Visits Docs Reports

nc.

commodity and service codes assigned to this business. These codes are unrelated to any other re areas for the business. Refer to the business' certification record for certified com

### Codes

Code	Description
54133	Engineering Services
541330	Civil engineering services
541330	Engineering consulting services
541330	Engineering services
541330	Maritime technology engineering services
54161	Management Consulting Services
541618	Other Management Consulting Services
541618	Utilities management consulting services
54182	Public Relations Agencies
541820	Public relations agencies
561990	All Other Support Services
561990	Locating underground utility lines prior to digging

# RESOURCES

[Business Equity Ordinance \(NEW\) 25165-10-2021](#)

Effective January 1, 2021

[Diversity and Inclusion Website](#)



# Thank You!



**FORT WORTH**<sup>®</sup>  


# Q & A

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# Guest Speaker

Nikita Watts  
Sr Project Capital Projects Officer  
**City of Fort Worth**  
[nikita.watts@fortworthtexas.gov](mailto:nikita.watts@fortworthtexas.gov)

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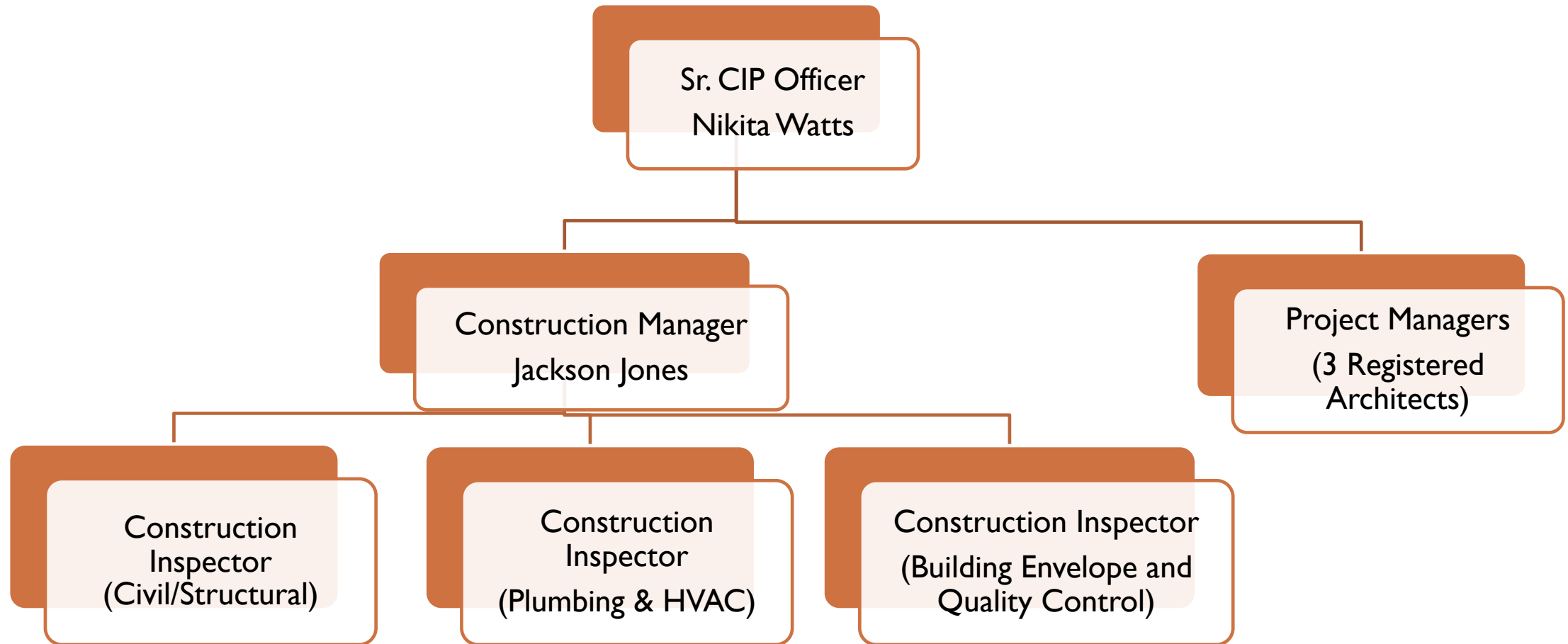


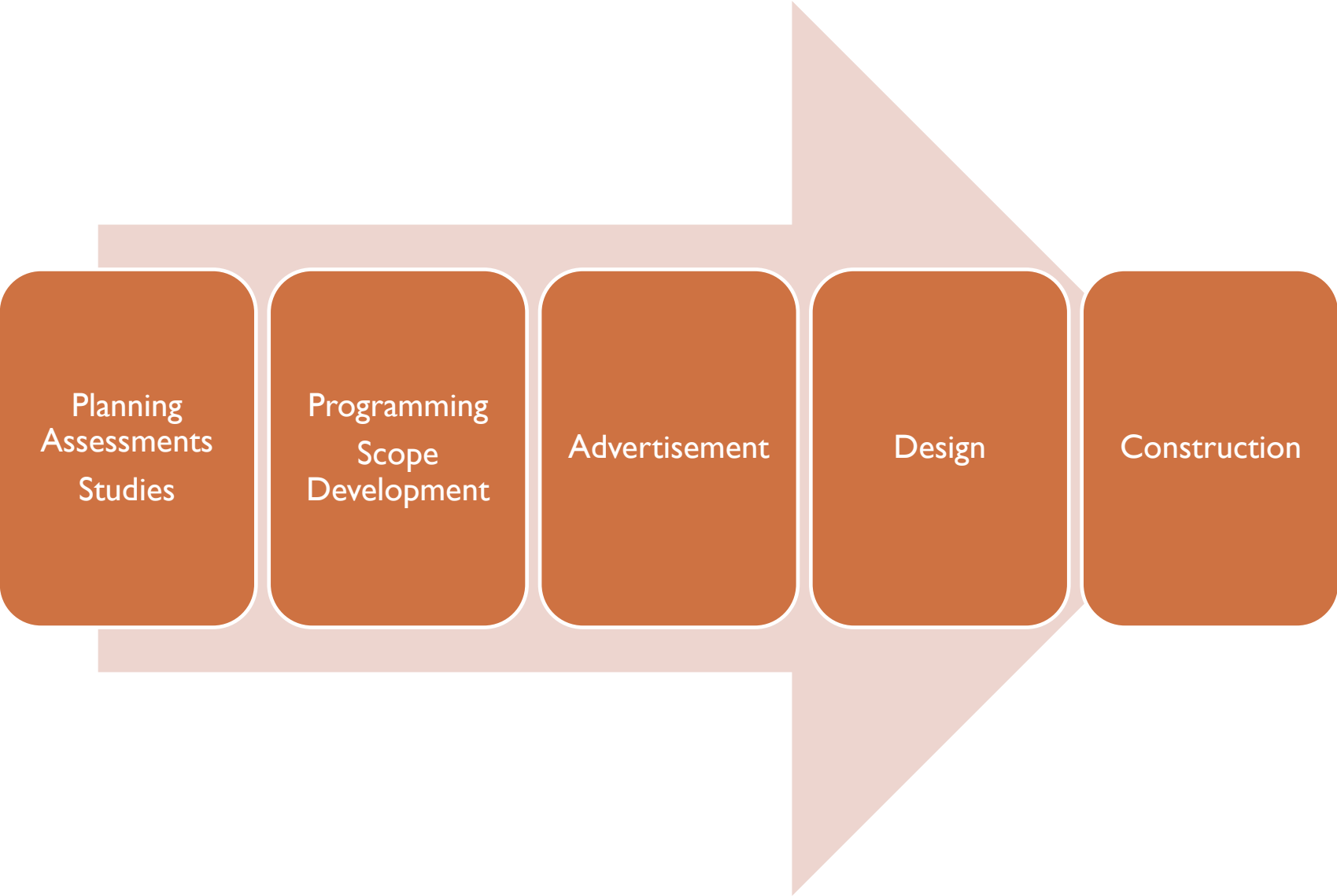
PROPERTY  
MANAGEMENT  
DEPARTMENT

FORT WORTH®



# CFW ARCHITECTURAL SERVICES TEAM



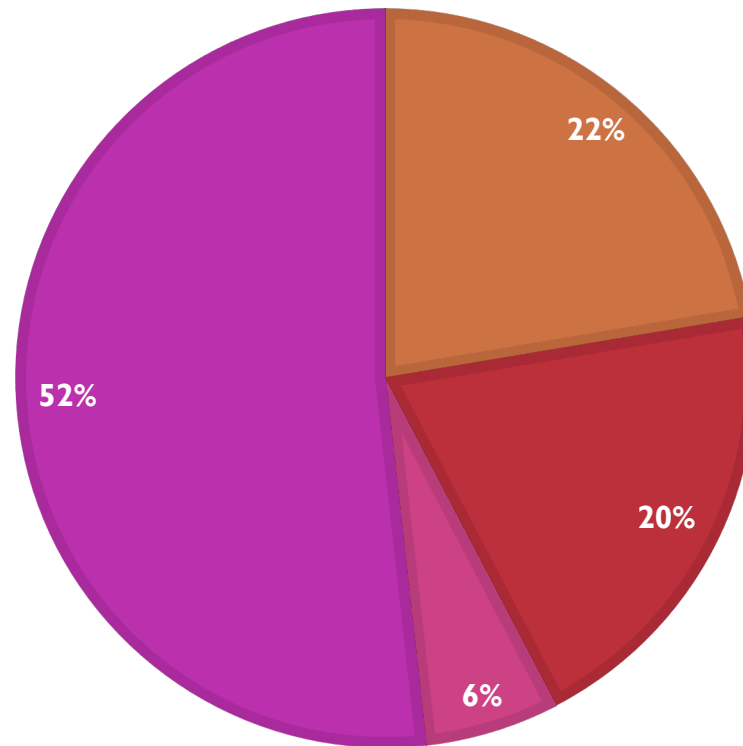


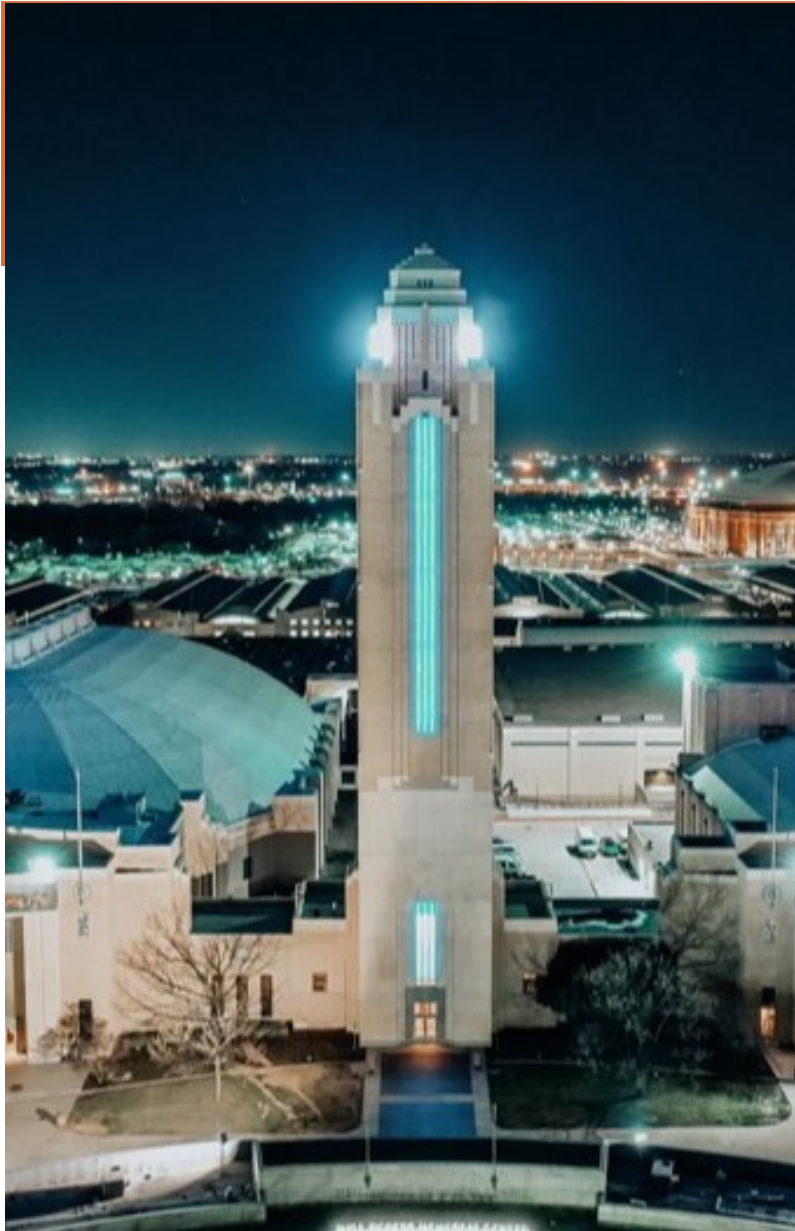
# WORK PHASES OF ACTIVE PROJECTS

## 66 PROJECTS AT \$536.6M

### PMD PROJECTS

■ Construction ■ Planning ■ Bid/Award ■ Design





# UPCOMING DESIGN PROJECTS

## PENDING PROJECTS

WR Coliseum Concourse Renovation

WR Escalator

WR Amon Carter Electrical

WR Coliseum Transformers

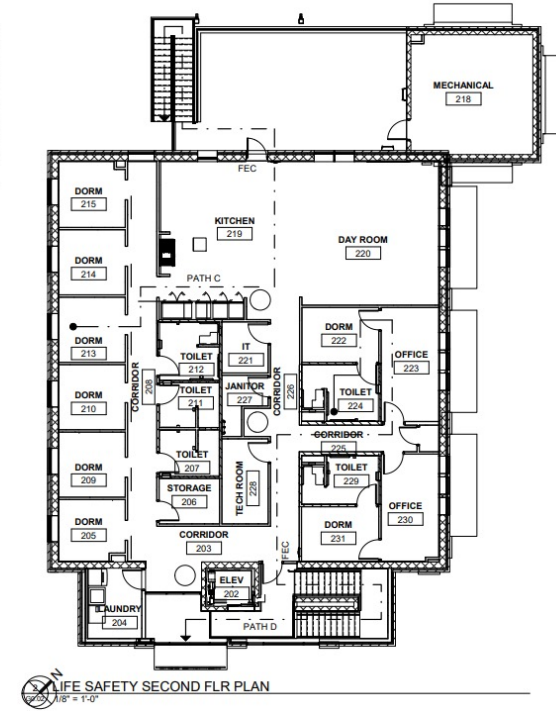
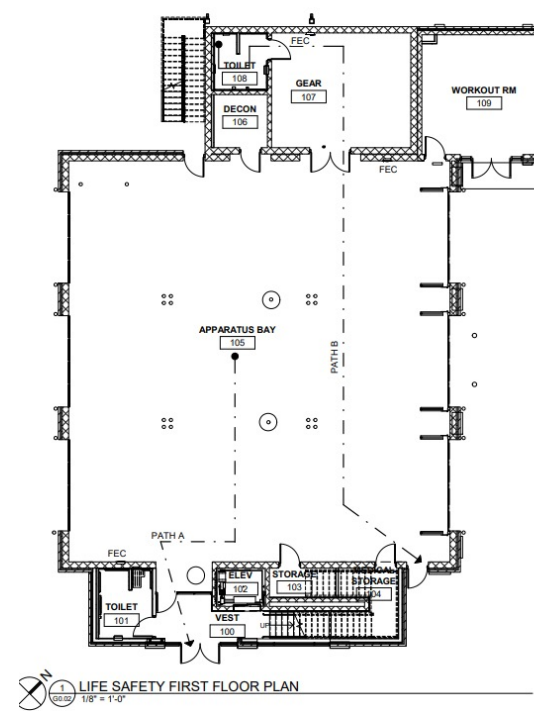
New Central Library

Fuel Station

## DESIGN PENDING

## ESTIMATED

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# LIBRARY



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# POLICE



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IF YOU LIKE TO BE PLACED ON OUR DISTRIBUTION LIST PLEASE EMAIL:  
[NIKITA.WATTS@FORTWORTHTEXAS.GOV](mailto:NIKITA.WATTS@FORTWORTHTEXAS.GOV)

**THANK YOU!**

# Q & A

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# Committee Discussion

## Statewide Initiative

### Project Opportunities:

- EBD Committee to invite key members from municipalities from around the state and have them present and update on A/E/C Opportunities.
  - City of Fort Worth
  - Houston – City of Houston Office of Diversity and Inclusion Upcoming Opportunities
  - Galveston – Galveston ISD... On Hold
  - Austin ISD 2022 Bond Program
  - El Paso ISD
  - Midland / Odessa... On Hold
  - Forney – Forney ISD
  - Little Elm – Little Elm ISD
  - Alvarado – Alvarado ISD
  - Mansfield – City of Mansfield
- Infrastructure Bill Impact on Texas and DFW

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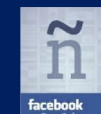


# RHCA | Webinar

## Infrastructure Bill Opportunities Impact on Texas with a Focus on North Texas

- ***Federal highway programs:*** \$26.9 billion
- ***Public Transportation:*** \$3.3 billion
- ***Drinking water infrastructure (and removing lead pipes):*** \$2.9 billion
- ***Airports:*** \$1.2 billion
- ***Bridge replacement and repairs:*** \$537 million
- ***Electric vehicle charging network:*** \$408 million
- ***Broadband expansion:*** \$100 million
- ***Wildfire protection:*** \$53 million
- ***Cyberattacks protection:*** \$42 million

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  - Tracking Bills
    - 88th Legislative Bill Tracker – Comprehensive – Excel... [see online](#)
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    - Platform as guide... [see online](#)
    - **Weekly Friday meetings to review bills**
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  - Testimony
    - Develop letter template & speaking point

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# Committee Discussion

## Open Discussion:

- 2023 A|E|C Market Conditions
  - Labor Market Conversation
    - Large Businesses competing for the same talent pool as Small Businesses
  - Material availability and price escalation
    - Material Costs
    - Labor Costs
    - Layoffs
      - COVID-19 Vaccine Mandates
  - Next steps
- Other\_\_\_\_\_

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# RHCA | Subcommittee

## Help with inviting monthly guest speakers

### Example:

The invitation details are listed below:

**Date:** Tuesday, November 9, 2021

**Time Duration:** 10 to 15 minutes (if you need more please let me know)

**Time Range:** Any 15 minutes between 8:45am to 10:00am CST

**Via online Video:** Zoom Video Conference

**Committee:** RHCA Economic and Business Development Committee: Audience – Contractors/Professional Services/Public Agency Employees

**Topic:** Texas Emission Reduction Plan (TERP) Program overview & Benefits for contractors

**Presentation:** PowerPoint Due by Monday, November 8 – To Jonathon Garcia

**Other Items Needed:** (1) Headshot in JPEG (2) Title

Link to recommend guest speakers: <https://forms.office.com/Pages/ResponsePage.aspx?id=m9gkZ9IDKEWQMA6zN7Gyu1-t7tkG5ypLvhszQy7hgMRUNUdGT0UwVIVLTDVRSFNDUjZGU09VVFVPC4u>

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# Q & A

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