



## A/E/C Committee Meeting

**RHCA . . . the leader in Diversity Inclusion**  
**Networking and building business relationships and opportunities**

**October 11, 2023**

Disclaimer: This webinar is not intended for press purposes. If you are part the press, please disconnect.

**Join us on Social Media #DFWRHCA @DFWRHCA**



# Housekeeping Rules

- Keep yourself muted throughout the meeting
- Please make sure to stay for the whole meeting
- Presentation will be emailed
- Q&A will be after each presentation
- Ask questions in the chat
- Please make sure to keep your camera on, at all times
- If you get logged out, please re-login using the same link

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# Welcome

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# Committee Introductions

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# NTTA Business Opportunities Stakeholders Session

**Friday, October 20  
11:30 a.m. - 1:00 p.m.**

Dallas College West Dallas Center  
3330 N. Hampton Road  
Dallas, TX 75212

Lunch will be served  
**RSVP by October 13**

## Agenda

- Meet and connect with NTTA executive leadership
- Engage with stakeholders
- Learn how to do business with NTTA
- Learn about current and future opportunities at NTTA
- Network and promote your business

## SUPPORTING PARTNERS



REGISTER HERE

OR SCAN THE QR CODE



**James Hofmann**  
CEO/Executive  
Director



**Horatio Porter**  
CFO/Assistant  
Executive Director  
of Finance



**Elizabeth Mow**  
Assistant Executive  
Director of Infrastructure



**Jeff Dailey**  
Assistant Executive  
Director of Operations

<https://form.jotform.com/231097329443155>

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# LUNA AWARDS

2023 ARCHITECTURE, ENGINEERING, AND CONSTRUCTION

Austin, Corpus Christi, Dallas/Fort Worth, El Paso, Houston, and San Antonio



Presenting Sponsor



*El Paso*  
**Luna Awards Luncheon**  
**Friday, October 27, 2023**  
**11:30 AM - 1:30 PM**  
**The Plaza Hotel Pioneer Park**  
Trost Ballroom & Mezzanine  
106 W Mills Ave, El Paso, TX 79901



*Dallas/Fort Worth*  
**Luna Awards Luncheon**  
**Thursday, November 9, 2023**  
**11:30 AM - 1:30 PM**  
**Sheraton Dallas Hotel**  
Dallas Ballroom  
400 N Olive Street, Dallas, TX 75201

## REGISTRATION



Phone: 972-786-0909  
[www.regionalhca.org](http://www.regionalhca.org)

SCAN ME



Register



#IAMLUNA

#LUNASTATEWIDE

Registration: <https://form.jotform.com/230085618271151>

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## Workforce Training

CORE Bilingual Construction Industry Program  
(National Center for Construction Education and Research)

<https://regionalhca.org/nccer-core-training/>

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Coronavirus  
**COVID-19**  
Precautions Followed  
RHCA

# RHCA Holiday Celebration

The Twelve Days of Christmas and The Christmas Village at the Arboretum

## RHCA Annual Toy and Food Drive

Food Drive Benefiting area Senior Citizens

**Thursday, December 14th, 2023**  
**5:30 PM - 9 PM**

**Dallas Arboretum & Botanical Garden**  
 8525 Garland Road, Dallas, TX 75201

**Registration Includes Parking & Admission**

**Event Registration**

Sponsored by

<https://form.jotform.com/230776238611053>

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# Heavy Highway Forum 2023 – Statewide

- Friday, October 20 - Houston & Beaumont District:  
<https://form.jotform.com/231417216576153>
- Friday, December 1 - Dallas and Fort Worth Districts:  
<https://form.jotform.com/231416413650144>

**Note:** These dates do not fall on a “letting date”

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**HEAVY HIGHWAY & TRANSPORTATION FORUM  
HOUSTON & BEAUMONT**

**Friday, October 20, 2023**  
**8:30 AM - 2:00 PM**

Steve Radack Community Center  
Harris County Precinct 4, 18650 Clay Road  
Houston, TX 77084






Scan me

RSVP!

Lunch will be provided

The RHCA and ASHE Houston invite consultants, engineers, and contractors, in addition to any professional services or construction services companies interested in or currently working in the Heavy Highway and Transportation industry, to participate in this upcoming Forum. Join us to hear from key decision makers, including TxDOT and Harris County Toll Road Authority (HCTRA) leadership as well as technical experts, as they speak about the State of the Industry and upcoming opportunities.

**Speakers**

- |  |   |  |  |
|--|---|--|--|
| <br><b>Martin Rodin, P.E.</b><br><small>Professional Engineering<br/>Procurement Services<br/>Division Director<br/>Texas Department of<br/>Transportation</small> | <br><b>Eliza Paul, P.E.</b><br><small>Houston District Engineer<br/>Texas Department of Transportation</small>               | <br><b>Martin Gonzalez, P.E.</b><br><small>Beaumont District Engineer<br/>Texas Department of Transportation</small>            | <br><b>Lellany Thielen, P.E.</b><br><small>Deputy Director of Capital Projects &amp;<br/>Infrastructure<br/>Harris County Toll Road Authority</small> |
| <br><b>Adam Galland, P.E.</b><br><small>Director of Construction - Houston District<br/>Texas Department of Transportation</small>                                | <br><b>Greg Snider, P.E.</b><br><small>Alternative Delivery Division Director<br/>Texas Department of Transportation</small> | <br><b>Kimlinh V. Nguyen, P.E.</b><br><small>PEPS Houston Service Center Manager<br/>Texas Department of Transportation</small> |  |

**Sponsors**



**Partnering Organizations**



For More Information: call 972-786-0909 or email: [julio@regionalhca.org](mailto:julio@regionalhca.org)

Friday, October 20 - Houston & Beaumont District: <https://form.jotform.com/231417216576153>



# HEAVY HIGHWAY & TRANSPORTATION FORUM DALLAS & FORT WORTH

Friday, December 1, 2023  
8:30 AM – 2:00 PM



The RHCA invites consultants, engineers, and contractors, in addition to any professional services or construction services companies interested in or currently working in the Heavy Highway and Transportation industry, to participate in this upcoming Forum. Join us to hear from key decision makers, including TxDOT and NTTA leadership as well as technical experts, as they speak about the State of the Industry and upcoming opportunities.

### Speakers



**Ceason Clemens, P.E.**  
Dallas District Engineer  
Texas Department of Transportation



**David M. Salazar Jr., P.E.**  
Fort Worth District Engineer  
Texas Department of Transportation



**Martin Rodin, P.E.**  
Professional Engineering Procurement Services  
Division Director  
Texas Department of Transportation



**Elizabeth Mow, P.E.**  
Assistant Executive Director of Infrastructure  
North Texas Tollway Authority



**Natasha Tabatabaill, PE**  
PEPS Section Director, Fort Worth Service Center  
Texas Department of Transportation



**Joseph Jancuska, P.E.**  
Dallas PEPS  
Texas Department of Transportation



**Brennan Honey, P.E.**  
Dallas District Construction  
Texas Department of Transportation

### Partnering Organizations



### Sponsors



For More Information: call 972-786-0909 or email: [julio@regionathca.org](mailto:julio@regionathca.org)

Friday, December 1 - Dallas & Fort Worth Districts: <https://form.jotform.com/231416413650144>

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Coronavirus  
**COVID-19**  
Precautions Followed  
RHCA

# 2023 Heavy Highway Forum

Budget Goal All Three Cities

- Revenue 70,000.00

# 2022 Heavy Highway Forum

- Revenue 38,000.00
- Expenses 2,608.24
- Net Income 35,391.76
- Attendance 150

# 2021 Heavy Highway Forum

- Revenue 13,050.00
- Expenses 212.39
- Net Income 12,837.61
- Attendance 120

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# 2023 Heavy Highway Forum Proposed Agenda

- Welcome Remarks – 8:30 am
- TxDOT Statewide Update – 9:00 am
- District Update – 9:45 am
- Breakout Session 10:20 am
  - Construction
  - PEPS
- Lunch Break – 11:30 am
- Alternative Delivery Presentation 11:45 am
- Closing Remarks 12:00 pm

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# 2023 Heavy Highway Forums Next Steps

- Identify Venues
  - Dallas / Fort Worth Arlington
- Venue Requirements
  - Main Room Capacity
    - 150 attendees
    - 15-20 exhibitors
    - Food can be allowed
  - Breakout Room Capacity
    - 60 attendees
- Sponsorship Menu
- Identify Partnering Organizations
  - Dallas/Fort Worth
- Committee Meeting Schedule



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# Highway Forum Action Items

- **Subcommittee Meeting Dates**
- **Secure DFW Venue**
- **Sponsorship List**
- **Partnering Organizations**
  - **Houston**
  - **DFW**

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# 2023 Heavy Highway Forum Recap Central Texas

- Attendance 75



[https://myemail.constantcontact.com/Post-Event-Central-Texas-Heavy-Highway---Transportation-Forum-.html?soid=1102771164568&aid=0zA2\\_sJAYGY](https://myemail.constantcontact.com/Post-Event-Central-Texas-Heavy-Highway---Transportation-Forum-.html?soid=1102771164568&aid=0zA2_sJAYGY)

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# Q & A

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# Guest Speaker



Jessica McMahan  
Senior Supplier Diversity Manager  
Brasfield & Gorrie, L.L.C.  
[jmcmahan@brasfieldgorrie.com](mailto:jmcmahan@brasfieldgorrie.com)

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COMPANY  
OVERVIEW



SUBCONTRACTOR  
DIVERSITY & INCLUSION  
INITIATIVES



PRECONSTRUCTION



CURRENT  
PROJECTS

**Regional Hispanic Contractors Association  
AEC Committee  
Brasfield & Gorrie**



# INTRODUCTIONS

## BRASFIELD & GORRIE TEAM MEMBERS



**Jessica McMahan**

Senior Supplier Diversity Manager

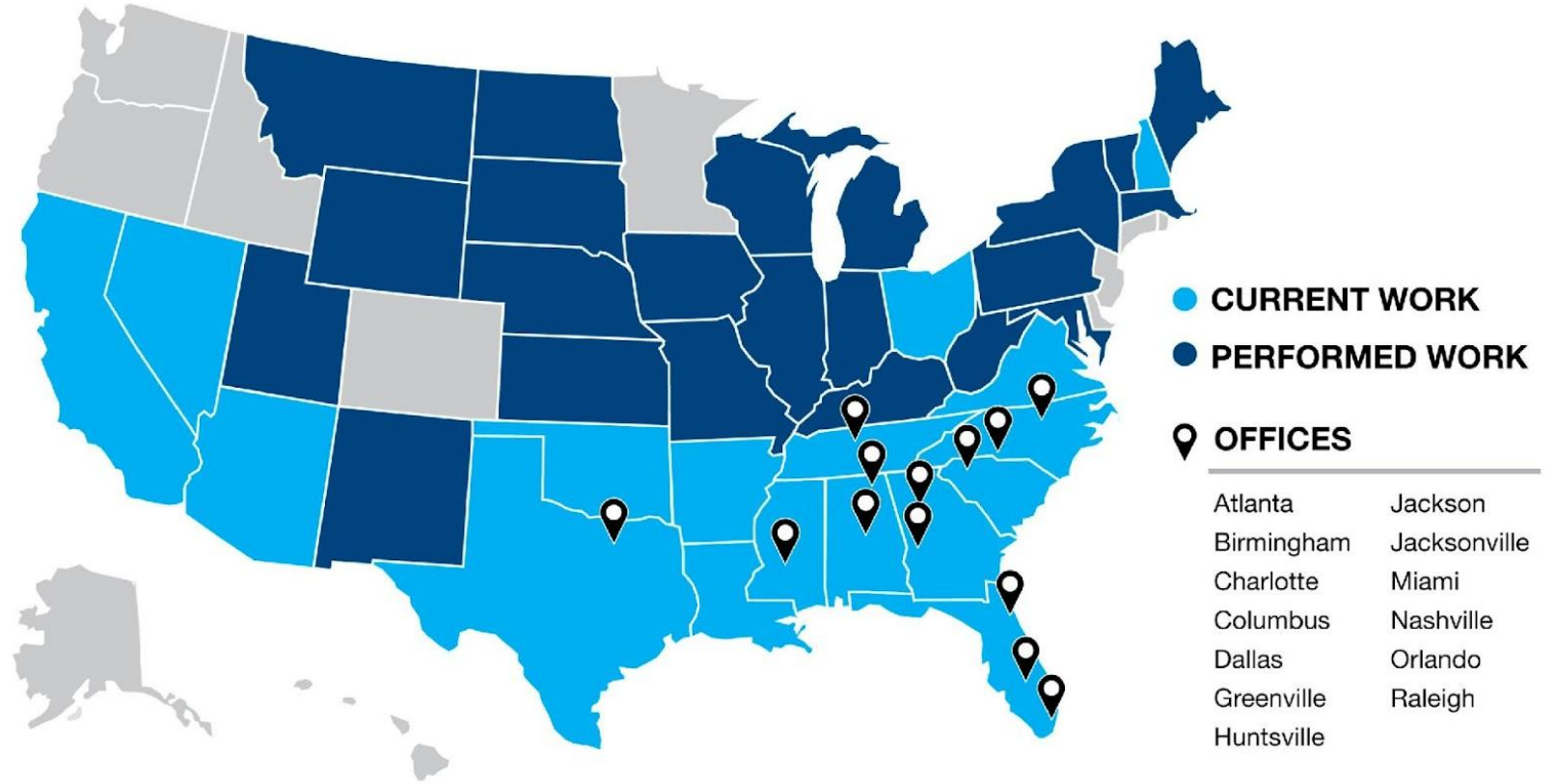
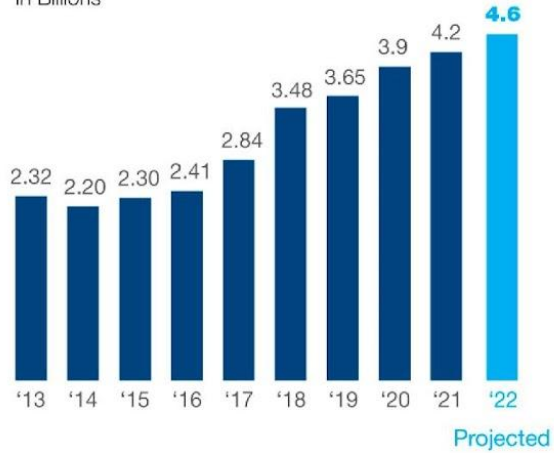
8 years in industry

8 years with Brasfield & Gorrie



### GROSS REVENUE

In Billions



## Brasfield & Gorrie FAST FACTS

 **1964**  
EST. 58 YEARS IN BUSINESS

 **\$4.6**  
BILLION IN PROJECTED REVENUE

 **13**  
OFFICES

 **14**  
MARKET SECTORS

 **3,200+**  
EMPLOYEES

 **220**  
ACTIVE JOBSITES

# Experience in Texas



---

150 PROJECTS OUT OF THE DALLAS OFFICE

---

\$ \$1.8 BILLION IN CONSTRUCTION OUT OF THE DALLAS OFFICE

---

9.7 MILLION SQ FT

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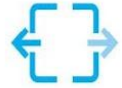
Texoma Medical Center



# **SUBCONTRACTOR DIVERSITY & INCLUSION INITIATIVES**



# Minority and Women Business Utilization Plan



EXPAND



SPECIFIC MEDIA AND MARKETING OUTREACH PROGRAM



ENGAGE



ENGAGE WITH AS MANY MWBE PARTNERS AS POSSIBLE AND INFORM THE COMMUNITY OF PROJECT SPECIFICS, REQUIREMENTS, AND RISK



ENROLL



ENROLL MFBE PARTNERS INTO OUR SYSTEM AND THE PROJECT REQUIREMENTS



EMPOWER



ASSISTANCE, TIME TO REVIEW AND BID, REVIEW MEETINGS, AND UNDERSTAND SCOPE



EVALUATE



REFLECT ON THE SUCCESS OF THE STRATEGY AND MAKE ADJUSTMENTS TO CONTINUE MEETING OUR GOALS



## Trade Contractors

### Trade Contractor Information

In an effort to better understand your company's qualifications to perform work for Brasfield & Gorrie, we request that all trade contractors and suppliers complete the form below and create an account with BuildingConnected. To create an account with BuildingConnected, follow the link and click "Need An Account?"

To submit the form or for questions about the form, please email Kathy McNutt at [qualifications@brasfieldgorrie.com](mailto:qualifications@brasfieldgorrie.com).

[Download Form](#)

[BuildingConnected Instructions](#)

### Trade Contractor Diversity and Inclusion

Brasfield & Gorrie is committed to increasing our collaboration with small and diverse firms. EQUIP is a Brasfield & Gorrie initiative dedicated to the development and inclusion of small, minority, and women-owned trade contractors. EQUIP offers virtual sessions led by our employees to deliver industry education, meaningful networking, and access to upcoming project opportunities for registered firms.

To submit a registration request for your company to participate in EQUIP, [click here](#).

To login to your EQUIP account, [click here](#).



**CONTACT:**

Jessica McMahan

[jmcmahan@brasfieldgorrie.com](mailto:jmcmahan@brasfieldgorrie.com)

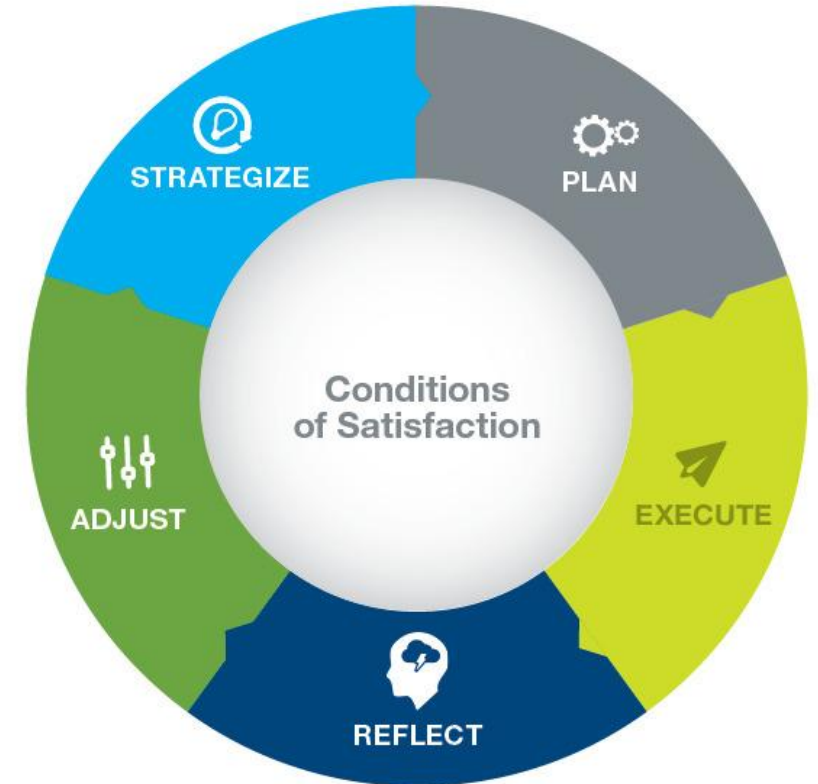
678.581.6568



# **PRECONSTRUCTION**

# Preconstruction Process

- Consistent workflow followed by all our preconstruction teams
- Cycle that repeats for continuous improvement
- Part of our “Brand”



# BUILDINGCONNECTED

- Complete your profile
- Get invited to the projects you want to bid on
- Create and send a proposal












# Best Practices

- Respond to Invitation to Bid (yes or no)

072119: Spray Foam Insulation

OVERVIEW FILES MESSAGES **BIDDERS** BID FORM BID LEVELING

  + Invite Bidders

Name	Bidding Status
 <b>Estimated Cost</b>	-
 <b>Adams Construction Services, Inc.</b> Chip Adams (770) 321-5340	 Bid received 08/02 LS <span data-bbox="2237 788 2354 805">✓ Bidding</span> Viewed 07/24
 <b>Alpha Insulation &amp; Waterproofing</b> Kyle Bobo (770) 424-8600 • and 2 more	 Bid received 08/02 LS on <a href="#">Waterproofing &amp; Se...</a> <span data-bbox="2237 891 2354 908">✓ Bidding</span> Viewed 07/15
 <b>Specialty Spray Systems Technologies, LLC</b> Thomas Johnson (678) 918-6855 • and 2 more	 Left message 07/16 LS <span data-bbox="2237 993 2354 1011">✓ Bidding</span> Viewed 07/15



# Best Practices

- Respond to Invitation to Bid (yes or no)
- Participate in Bid Leveling Process

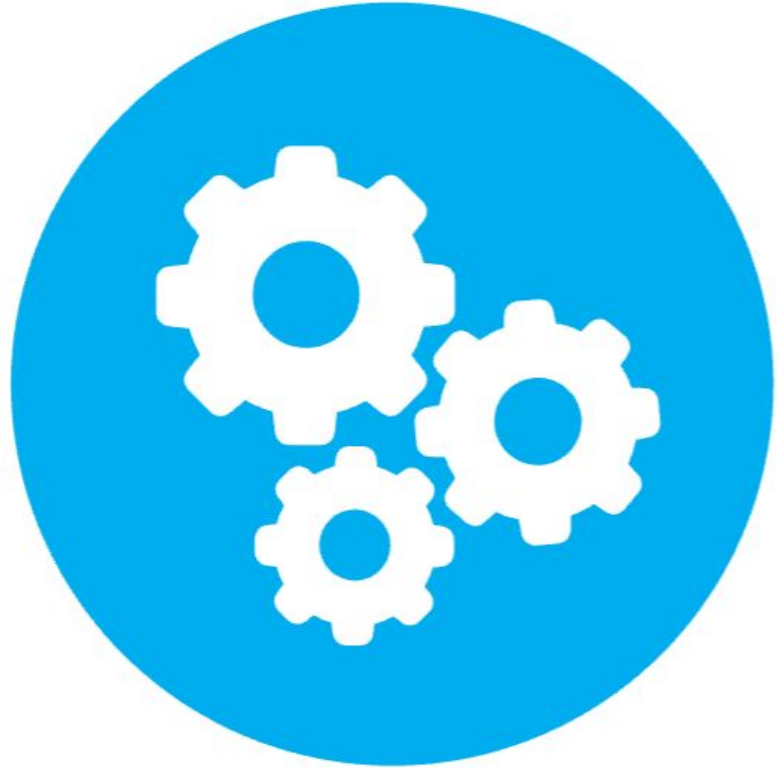
15996: High Street Phase I Final GMP Pricing			
Prepared by BRASFIELD & GORRIE, L.L.C. - 2989 Circle 75 Pkwy, Atlanta, GA 30339, USA			
Bid Package Underwritten Review (attacked@bradg.com)			
Project Location: Danekwoy, GA, United States of America			
<b>142000: Elevators</b> Contracted July 8, 2021	<b>Otis Elevator Company</b> Submitted by Chase Hester/3/31	<b>Schindler Elevator Corporation</b> Submitted by Scott Watson/3	<b>KONE Inc.</b> Submitted by James Johnson
<b>Levelled Bid</b>	<b>\$2,598,000</b>	<b>\$2,698,984</b>	<b>\$2,844,000</b>
<b>Base Bid</b>	<b>\$2,679,000</b>	<b>\$2,548,984</b>	<b>\$2,879,000</b>
	Revision #1, June 1, 2021	Original Proposal, June 8, 2021	Original Proposal, June 4, 2021
<b>LINE ITEMS</b>	<b>Unit</b>	<b>Total Cost</b>	<b>Notes</b>
<b>BLOCK 1 ELEVATORS</b>		<b>\$2,679,000</b>	
Block 1A - Elevators		\$1,014,882	
Block 1B - Elevators		\$489,874	
Block 1C - Elevators		\$584,800	
Block 1D - Elevators		\$104,564	
<b>BLOCK 3 &amp; 4 ELEVATORS &amp; ESCALATORS</b>		<b>\$1,288,686</b>	
Block 3 Elevators		\$505,650	
Block 3 Wheelchair Lift		\$39,389	Per revised proposal
Block 4 Elevators		\$664,256	
<b>PLAZA ESCALATORS</b>			
Plaza Escalators		\$376,682	
<b>OTHER COSTS</b>		<b>-880,000</b>	
Remove engineered ball bearings from service indicators and replace with dry-vent ones		\$-20,000	Per quote
Delete counterweight cables		\$-83,000	Original counterweight
Staircase Car Operating Panel (1) (2) (3) (4) (5) (6) (7) (8) (9) (10) (11) (12) (13) (14) (15) (16) (17) (18) (19) (20) (21) (22) (23) (24) (25) (26) (27) (28) (29) (30) (31) (32) (33) (34) (35) (36) (37) (38) (39) (40) (41) (42) (43) (44) (45) (46) (47) (48) (49) (50) (51) (52) (53) (54) (55) (56) (57) (58) (59) (60) (61) (62) (63) (64) (65) (66) (67) (68) (69) (70) (71) (72) (73) (74) (75) (76) (77) (78) (79) (80) (81) (82) (83) (84) (85) (86) (87) (88) (89) (90) (91) (92) (93) (94) (95) (96) (97) (98) (99) (100) (101) (102) (103) (104) (105) (106) (107) (108) (109) (110) (111) (112) (113) (114) (115) (116) (117) (118) (119) (120) (121) (122) (123) (124) (125) (126) (127) (128) (129) (130) (131) (132) (133) (134) (135) (136) (137) (138) (139) (140) (141) (142) (143) (144) (145) (146) (147) (148) (149) (150) (151) (152) (153) (154) (155) (156) (157) (158) (159) (160) (161) (162) (163) (164) (165) (166) (167) (168) (169) (170) (171) (172) (173) (174) (175) (176) (177) (178) (179) 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# Best Practices

- Respond to Invitation to Bid (yes or no)
- Participate in Bid Leveling Process
- Offer Suggestions / Value Analysis
- Check-in / Get Feedback





# **CURRENT PROJECTS**



## **Compass Roadrunner**

- Red Oak, TX
- 250,000 sq.ft.
- 36 MW datacenter
- Divisions: 1,5,6,7,8,9,10,21,22,23,26,27,28
- Bid Date: 10.13.2023

**Omni Ft. Worth Expansion** – Upcoming November

**Westin Galleria Renovation** – Upcoming November  
2023

# Q & A

Join us on Social Media #DFWRHCA @DFWRHCA



# AEC Committee Upcoming Events and Topics of Interest

- Heavy Highway Forum – Statewide
- Municipal Improvements
- Water/Wastewater Event
- Federal Event
- Facilities Event
- Water Resources Event
- Transportation/Roadway Event

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# RHCA | Webinar

## Infrastructure Bill Opportunities Impact on Texas with a Focus on North Texas

- ***Federal highway programs:*** \$26.9 billion
- ***Public Transportation:*** \$3.3 billion
- ***Drinking water infrastructure (and removing lead pipes):*** \$2.9 billion
- ***Airports:*** \$1.2 billion
- ***Bridge replacement and repairs:*** \$537 million
- ***Electric vehicle charging network:*** \$408 million
- ***Broadband expansion:*** \$100 million
- ***Wildfire protection:*** \$53 million
- ***Cyberattacks protection:*** \$42 million

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# RHCA | Subcommittee

## Help with inviting monthly guest speakers

### Example:

The invitation details are listed below:

**Date:** Tuesday, November 9, 2021

**Time Duration:** 10 to 15 minutes (if you need more please let me know)

**Time Range:** Any 15 minutes between 8:45am to 10:00am CST

**Via online Video:** Zoom Video Conference

**Committee:** RHCA Economic and Business Development Committee: Audience – Contractors/Professional Services/Public Agency Employees

**Topic:** Texas Emission Reduction Plan (TERP) Program overview & Benefits for contractors

**Presentation:** PowerPoint Due by Monday, November 8 – To Jonathon Garcia

**Other Items Needed:** (1) Headshot in JPEG (2) Title

Link to recommend guest speakers: <https://forms.office.com/Pages/ResponsePage.aspx?id=m9gkZ9IDKEWQMA6zN7Gyu1-t7tkG5ypLvhszQy7hgMRUNUdGT0UwVIVLTDVRSFNDUjZGU09VVFVPC4u>

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# Q & A

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